

### WSAC STATE ASSOCIATION of COUNTIES

# Public | Surplus®









## Foreclosure Sale? WSAC has a better idea

WSAC has a new program designed to make foreclosure sales simpler and less time consuming for county staff and easier for your buyers to bid and pay. Online foreclosure sale auctions with Public Surplus is the newest WSAC program.

The benefits to the county are:



% Easier to use platform than

other government auction providers

As low as a 4% buyer fee - No selling fee More 'qualified buyers' than other government auction providers

#### 801-932-7000 x 428

Jaren Waters - Public Surplus Regional Account Manager



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## Modernizing Tax Foreclosure Sales

WSAC has a new program designed to make foreclosure sales simpler and less time consuming for county staff and easier for your buyers to bid and pay. Online foreclosure sale auctions with Public Surplus is the newest WSAC program.

WSAC program is <u>100% free</u> to counties no matter how many properties are listed or re-listed.

- Buyers pay a small fee on Public Surplus if they win an auction and a significant portion of this fee is paid back to WSAC to fund the WSAC legislative agenda.
- If property doesn't sell no charge to anyone No charge to re-list and only one button required to re-list.

Public Surplus is easier to use than other government auction providers Public Surplus is

- customizable to meet your needs
- Custom HELP DESK for County and separate HELP DESK for Bidders reduces the county manpower and hours required to build and support auctions.

Public Surplus fees are as low as 4% and paid by buyers not selling agency

No contract is required to use Public Surplus - NO usage fees, easy to pilot Members of

- $_{\rm O}$   $\,$  Sourcewell and Omnia partners co-ops  $\,$
- Many counties currently using Public Surplus for sales of surplus equipment contracts may already exist

Public Surplus will bring more buyers to your foreclosure sale than other online auctions. More 'qualified buyers' than any other government auction provider.

#### Free training, Free support, Free reporting, Free help online and in person

 Public Surplus offers a quick (30 min) online presentation to see the process and discuss the program. Get the information you need to make an informed, supportable decision for your county.

Call Public Surplus today: Jaren Waters - Regional Account Manager

801-932-7000 Ext. 428

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