



**BUILT BY COUNTIES
FOR COUNTIES**



GIVE YOUR COUNTY ITS COMPETITIVE **EDGE** TODAY

NACo EDGE delivers **value-added, cost-cutting** solutions to counties by evaluating their needs and harnessing the collective buying power of 3,069 counties with a dedicated workforce of 3.6 million employees.

EDGE is owned by NACo, advised by county leaders and **100% focused** on advancing NACo's mission to strengthen America's Counties.



Enriching the lives of the **3.6 Million** county government workforce



Leveraging the power of **\$660 Billion** in aggregate county spend



Scan QR Code

◆ **PEOPLE**

Solutions that support the people who serve our local communities

◆ **PURCHASING**

Smart, easy, and transparent procurement that drives better outcomes for counties

◆ **PERFORMANCE**

Tools and insights that help counties operate at their best for taxpayers and stakeholders



PEOPLE



Nationwide

NACo's Deferred Compensation Program, administered by Nationwide for over 40 years, is focused on retirement outcomes and continues to develop needed solutions such as the Protected Retirement Solutions with national oversight by county officials.

\$31+ Billion saved by county employees for their retirement

1.6 Million county employees saving for retirement

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PEOPLE



NACo Public Promise Insurance provides a platform of employee benefits solutions including voluntary benefits, student debt relief, and the NACo Pharmacy Benefits Management (PBM) Coalition, all built exclusively for public sector agencies, their employees and families.

\$65 Million projected savings for 126,000+ participants

20% Savings on average for prescription costs

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PURCHASING



NACo Public Promise Procurement provides counties with cost-effective, efficient purchasing contract vehicles. The unique Lead Public Agency (LPA) and peer-vetted model provides a fully transparent and competitive process to access best-in-class suppliers.

90,000+ public agencies benefit from leveraged spending

\$660 Billion aggregate buying power of counties

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PEOPLE



The NACo High Performance Leadership Academy is a virtual 10-week program with proven outcomes equipping frontline county professionals with practical leadership skills. The NACo HPLA training, led by our partners at the Professional Development Academy, prepares county leaders for success.

15,000+ supervisors trained in advanced leadership

100% fully virtual cohort course delivery

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PERFORMANCE



cashVest® by three+one® uses your county's own financial data, not opinions, to stress-test and generate actionable insights so that you know when, and for how long, your cash can be invested and put to work generating additional sources of revenue not correlated to taxes & fees.

\$5+ Billion new income & savings for public entities

73% More Cash put to work generating additional income

Craig Holmes
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PERFORMANCE



ClearGov® is a budget management cycle software that helps counties streamline the annual budgeting process with better planning and communication while empowering county departments and officials to make informed fiscal decisions with transparency.

\$30 Billion annual budget dollars managed more efficiently

25 Million taxpayers have better financial transparency

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